

Live Mini-Experiment

AI-supported decision making for procurement under uncertainty

Objective: test how AI structures a sourcing decision, not only the final answer.

Multi
objective
choices

Conflicting
criteria

Interpretability

Governance

Your Task

Design an AI-assisted reasoning framework for the case

1. Criteria

Define objective function and decision criteria

2. Constraints

Budget, timing, operational fit, supplier risk

3. Assumptions

State assumptions and justify included and excluded data



Ranked recommendation

Your data

Use this dataset and these slides to build your own agent

ing-gest.disi.unitn.it/en/ipsera26/



The AI agent template

1. ROLE

You are a [agent] with goal [objective]

2. DATA

Use only provided dataset (no assumptions)

3. CONSTRAINTS

Define hard limits e.g. Max replaceable = 56

4. LOGIC

E.g. Generate ALL equipment combinations

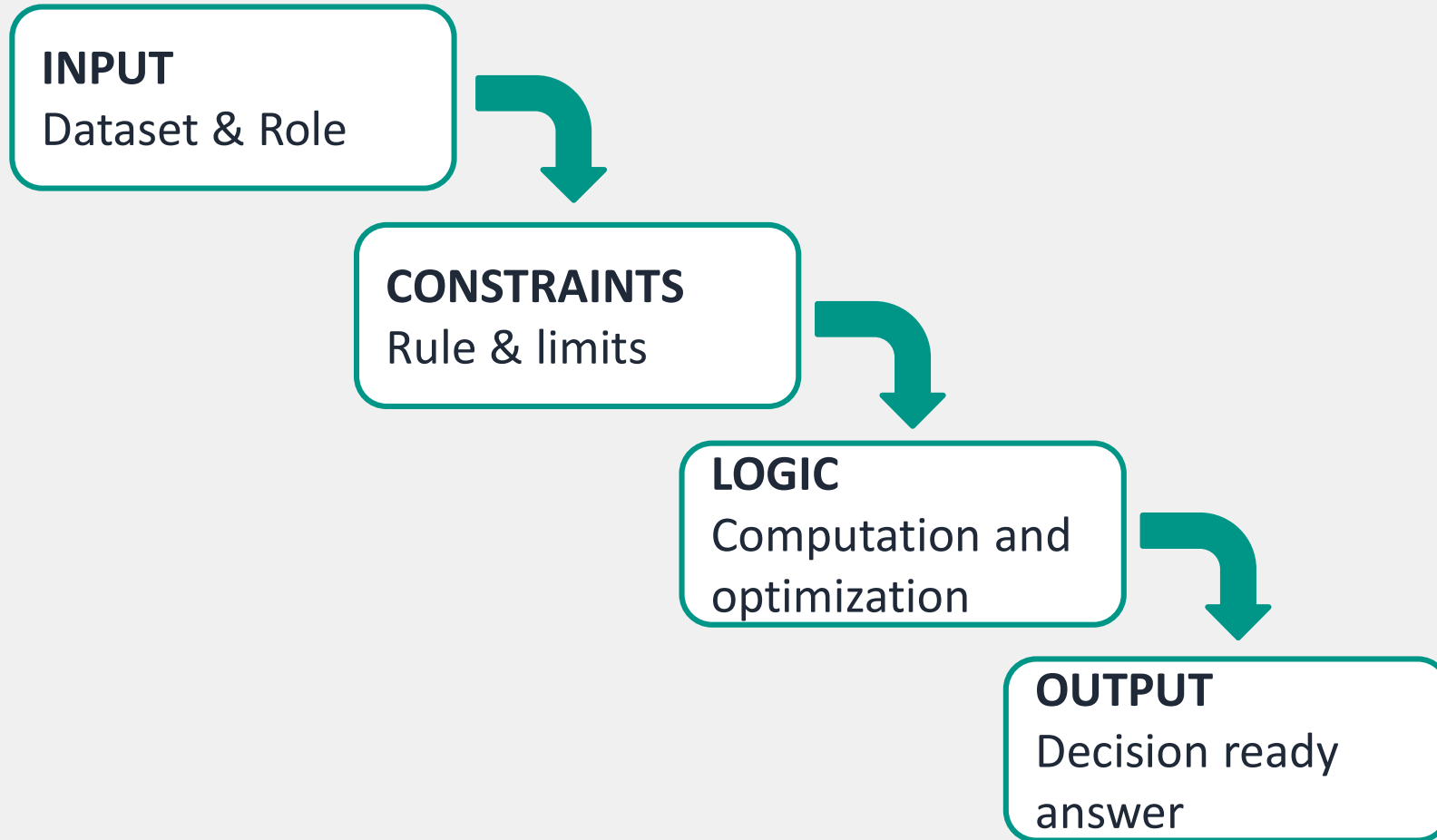
5. OUTPUT

Recommendation, impact, risks

6. CONTROL

Ensure consistency


How it works



Questions to Guide Your Reasoning

Use these prompts to test your approach

What are you optimizing, and for which stakeholder?



Which assumptions drive the result most?



How does ranking change across scenarios?



What does AI add beyond a weighted spreadsheet?

Let's Run the Experiment

25 min

Work in small groups and compare decision logic

Dataset provided, use laptops, compare approaches and discuss what changes when assumptions change.



Group Work

10 min

Build AI-assisted
decision logic



Test

5 min

Challenge key
assumptions



Debrief

5 min

Share procurement
implications